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Cloud Enablement – Case Study

K2VIEW » *Data without delay.*



K2View Fabric eliminates Fortune 100 financial service company's privacy concerns around cloud storage

Delivers highly secure, integrated data layer to power Salesforce implementation

SOLUTION → Cloud Enablement

INDUSTRY → Financial Services

CHALLENGE

Assemble the data from multiple systems in the cloud to power Salesforce implementation, while avoiding privacy risks.

SOLUTION

K2View Fabric as integrated, real-time data layer that stores each customer's record as an individually encrypted micro-database.

RESULT

Risks of mass data breach virtually eliminated via a solution with rapid time to market



Challenge

- Fortune 100 company moving to Salesforce
- Major privacy concerns around cloud storage of customer data
- Costly migration & on-going synchronization into Salesforce
- Security challenges/risks

Solution

- Fabric used to store salesforce.com data using in-network cloud
- Fabric provides real-time integration with source data and secure web layer integration with Salesforce

Results

- Data exposed to public cloud through highly secure Fabric web-service layer; Production system are never directly exposed
- Each customer record is its own individually encrypted micro-database, virtually eliminating risk of mass data breach
- Easy integration with multiple sources & Salesforce
- Salesforce accesses data through linearly scalable platform